Working together in healthcare

EPSON®

EXCEED YOUR VISION
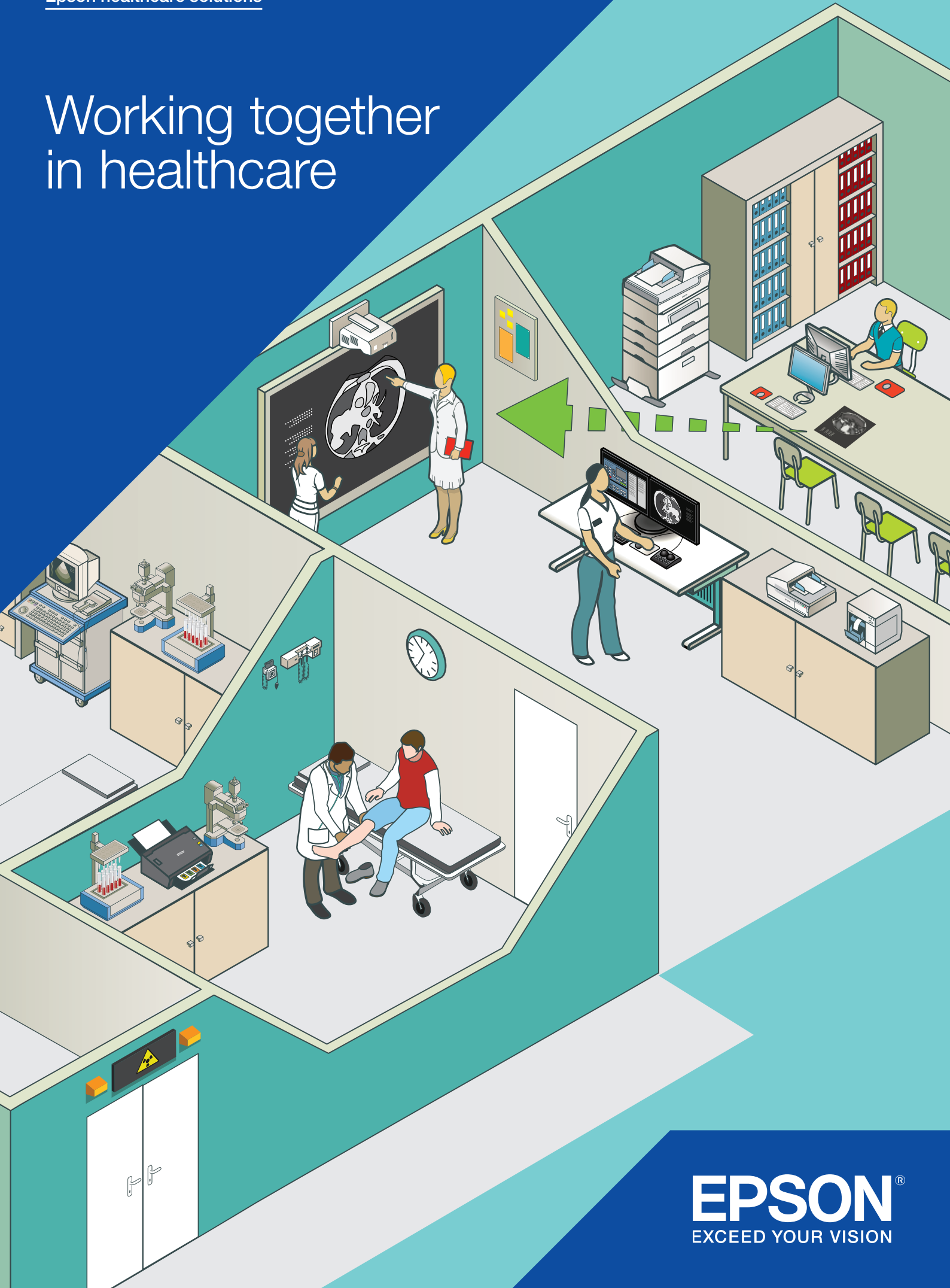
Technology solutions for healthcare

At Epson, we understand that you're under pressure to improve collaboration and patient care at the same time as cutting costs and working more efficiently.

That's why we design technology that simplifies and streamlines your workflows, saving you time and resources. This frees up your staff to work across teams and solve problems faster, by bringing your people, places and information together in real time. Delivering a high performance with low intervention, Epson healthcare solutions let you focus on the most important person – your patient.

Helping IT do more with less

Balancing reduced budgets with the need to provide highly reliable and secure systems, our solutions help you deliver a continuous system of quality care.

– **Streamline patient flow and processes** with unified devices that scan, project and print quickly, easily and securely, enabling faster patient care
– **Collaborate across different sites** with Epson ultra-short-throw projectors, allowing staff to interact effectively for better training and information sharing
– **Manage printing costs and maintain high quality** with WorkForce Pro Replacement Ink Pack System (RIPS) printers, which offer up to 84,000 pages of uninterrupted printing[1]
– **Process documents quickly and securely** with Epson's document capture solutions, and share to collaborative work areas or cloud services at the touch of a button
– **Improve surgical procedures** with our Moverio smart glasses, which harness Augmented Reality (AR) to display information, directions and helpful tips and to help hand-eye coordination during surgery

Get the full financial picture

Epson technology is designed to let you find cost savings without affecting organisational performance, freeing up budget for other areas and initiatives.

– **Improve the clarity of vital information** and reduce operational risks with our colour labels; make visual recognition faster without compromising patient care and safety
– **Optimise patient care and maximise efficiency** in demanding, high-volume departmental environments by scanning, saving, and securing test results with MFPs and scanners
– **Store medical data securely, quickly and inexpensively** with the Discproducer, which stores records for up to 100 years and eliminates the cost of paper storage
– **Enable high-quality displays** with installation projectors that are ideal for medical training in lecture theatres, capable of projecting images in Full HD up to 600"

Discover how much you could save on printing by switching to Epson

Use our total cost of ownership calculator at:

www.epson.eu/en/tco

"As a company, Epson is dedicated to facilitating a positive technological shift by developing solutions that will make healthcare workforces more efficient and more productive."
Mr Usui, President, Seiko Epson Corporation

Helping managers boost productivity

The efficiency of operations and facilitation staff can have a direct effect on patient care and the role of healthcare professionals. Work more effectively, streamline processes and boost accuracy with Epson technology.

– **Meet your need for high productivity** with WorkForce Enterprise – a fast, reliable and environmentally friendly departmental colour A3 multi-function printer (MFP) with optional finisher
– **Record every detail accurately** with Epson graphics scanners, which recreate critical healthcare documents in exceptional detail, including negatives, photographs and X-rays
– **Improve organisational processes** with the LabelWorks printing system, and choose from a wide range of options to suit all printing requirements and budgets; ideal for stock management, filing and equipment tagging
– **Organise vital information** by creating and printing labels, tags and tickets quickly and on demand with ColorWorks
– **Automate tasks** with precision and reliability using Epson cleanroom robot systems for demanding medical and pharmaceutical environments

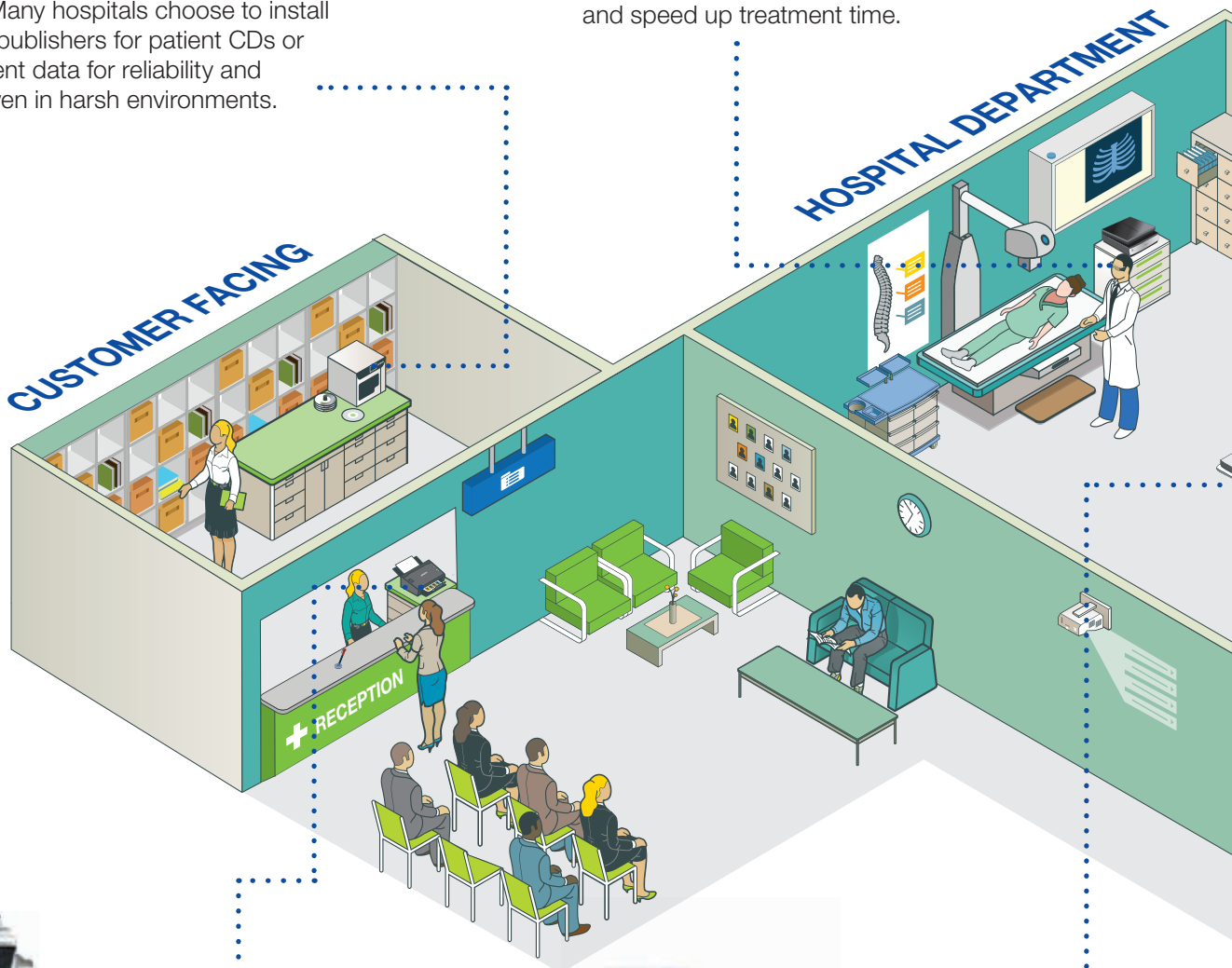# Make patients your priority

Save time and money on storage

Safely store medical data without the cost of paper storage. Many hospitals choose to install Epson CD/DVD publishers for patient CDs or archiving of patient data for reliability and ease-of-use – even in harsh environments.

See better results

Make the most of Augmented Reality (AR) to review crucial patient details while performing procedures. Our Moverio smart glasses allow you to display information and images simultaneously, which help you react faster, increase productivity and speed up treatment time.

HOSPITAL DEPARTMENT

CUSTOMER FACING

RECEPTION

Print efficiently and economically

Spend less time waiting for prints, even at high volumes, while controlling access to sensitive information. Our low intervention WorkForce Pro and WorkForce Enterprise printers offer faster response times, long-lasting supplies and passcode protection, to support and secure your workflow rather than disrupt it.
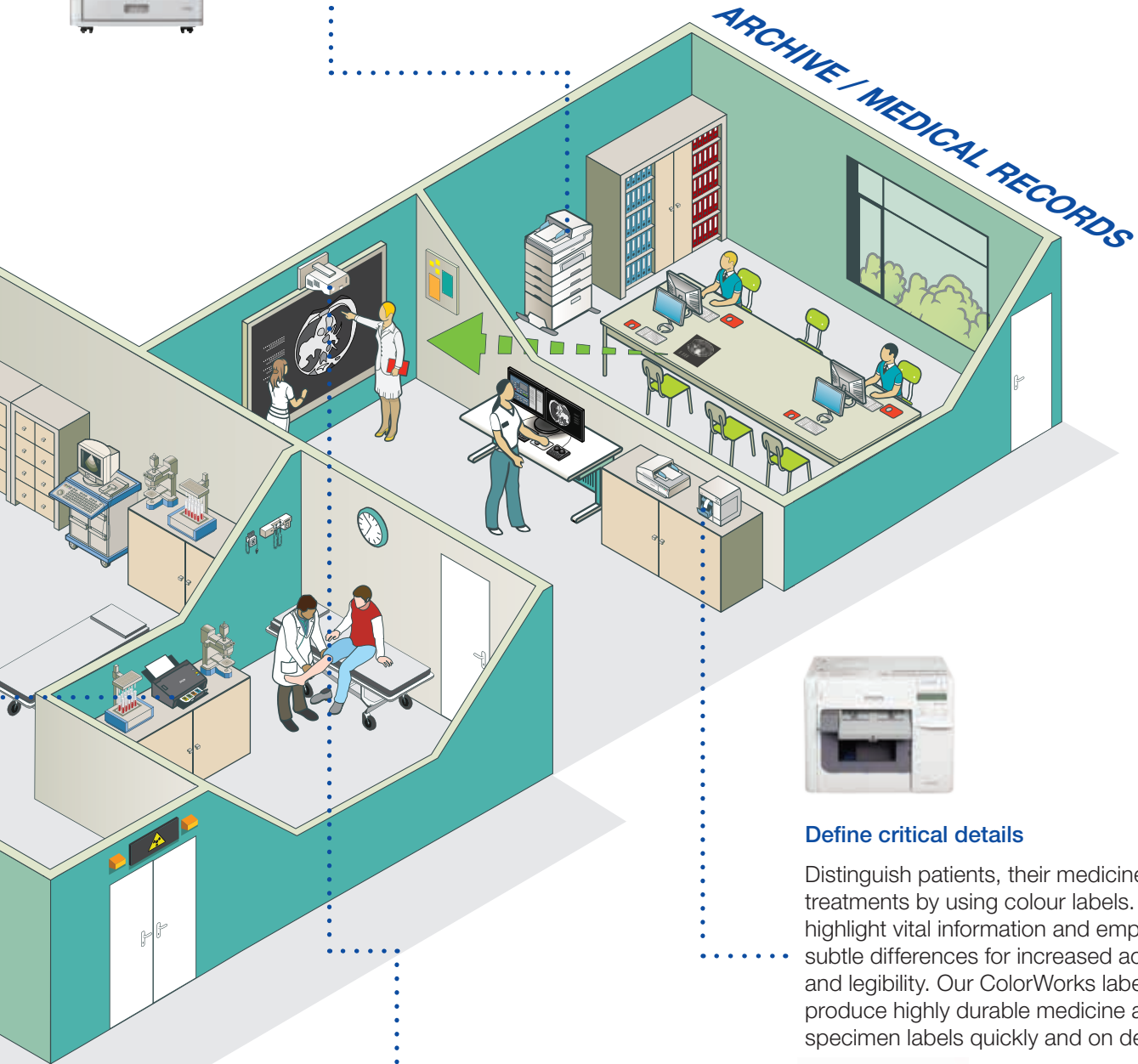
Digitise medical documents efficiently

Digitise some of the most challenging paper records – medical documents. Epson's high-speed A3 production devices offer the flexibility required to scan every document in the file, straight to collaborative work areas at the touch of a button.

Print high volume at speed

Print high quality documents at superfast speeds of up to 100ipm^2, and boost productivity with WorkForce Enterprise – a reliable and environmentally friendly departmental colour A3 MFP with optional finisher.

Define critical details

Distinguish patients, their medicines and treatments by using colour labels. Clearly highlight vital information and emphasise subtle differences for increased accuracy and legibility. Our ColorWorks label printers produce highly durable medicine and specimen labels quickly and on demand.

Simplify collaboration

Discuss patient cases without having to type up notes, and consult with remote specialists in real-time without leaving the workplace. Our interactive projectors turn collaborative working into a more efficient digital process, with no need for flipcharts, whiteboards or flat panel displays.

Keep up with demanding environments

As one of the pioneers in robotics, our robots work precisely and at breathtaking speed in many applications — often up to 24 hours a day, and without the risk of contamination from particle deposits.

Designed with healthcare in mind

Epson Print Performance: for predictably lower costs

Make printing easier and less resource-intensive with a fully managed print service that covers servicing and supplies for peace of mind.

– Reduce printing costs, and gain a full view of your investment and billing
– Receive replacements automatically when supplies run low
– Pay only for what you print
– Get clarity with a simple, single monthly invoice
– Choose the options that are right for you
– Achieve reliable continuous printing, and free your staff to focus on delivering the best care

Epson Business Imaging Solution: increase productivity, reduce costs, and improve document security

With tougher legislation, rising costs of providing quality care, and an environment where patient information and privacy must be protected, Epson can help healthcare organisations improve and accelerate their processes.

– Preserve patient privacy by authenticating, authorising, and reporting access and output of MFPs
– Avoid misrouting patient records and reduce medical errors with pre-defined capture processes
– Easily and securely scan patient records at the point of origin, reducing costly re-creation of lost documents

See the whole range of software solutions and system compatibilities from Epson and our partners at www.epson.eu/bis

Epson Projector Software: get more from your projectors

Epson projector software allows you to control more than a thousand projectors from one central location, helping you to get the best from your technology estate while maintaining control of your entire projector fleet.

– Display content on any network-enabled projector from any location
– Project from multiple sources without switching the input source
– Display on multiple projectors from one computer
– Check status and control projectors remotely
– Send messages manually or automatically to one or more projectors

Epson iProjection: project documents and photos wirelessly

Our intuitive mobile projection app for iOS and Android devices makes it easy to wirelessly project images and files from these devices via an Epson projector with network availability. This lets you work easily with others without being constrained by small screens.

– Project images and documents in just a few steps
– Annotate and highlight over the projection for emphasis and clarity
– Display high-quality web pages with a fully-featured web browser

For further details of which solutions are available in your area please contact your sales consultant.

Did you know that 10% of all healthcare spend is wasted? Our healthcare workflow infographic shows you how to stop that.

www.epson.eu/healthcare

Epson helps leading pharmacy cut costs and improve printing efficiency

Workforce Pro RIPS business inkjets save money and time

Jhoots Pharmacy is an independent, community pharmacy. It currently has 49 stores. Jhoots Pharmacy is always looking to enhance operational efficiencies and drive innovation within the business. As such, it was open to an approach from Epson's reseller to review its in-store photocopiers. The planned review led to a full audit of faxing, printing and copying devices used at its branches.

Jhoots Pharmacy's stores have been using a mixture of printers, fax machines and photocopiers from a range of suppliers. This inevitably led to high cartridge replacement and maintenance costs.

End-user testing leads to deployment of Epson's Workforce Pro RIPS printers

Following a full analysis of Jhoots Pharmacy's requirements, Epson's reseller recommended two devices to Jhoots Pharmacy. These were then trialled in-store by branch staff, who unanimously selected Epson's Workforce Pro WF-R5690 multifunction printers, specifically for their small footprint, ease of use and functionality; staff are able to scan, fax and photocopy on the same device and, most importantly, information can be sent directly from the Workforce Pro to the head office network. One Workforce Pro is now deployed in each branch.
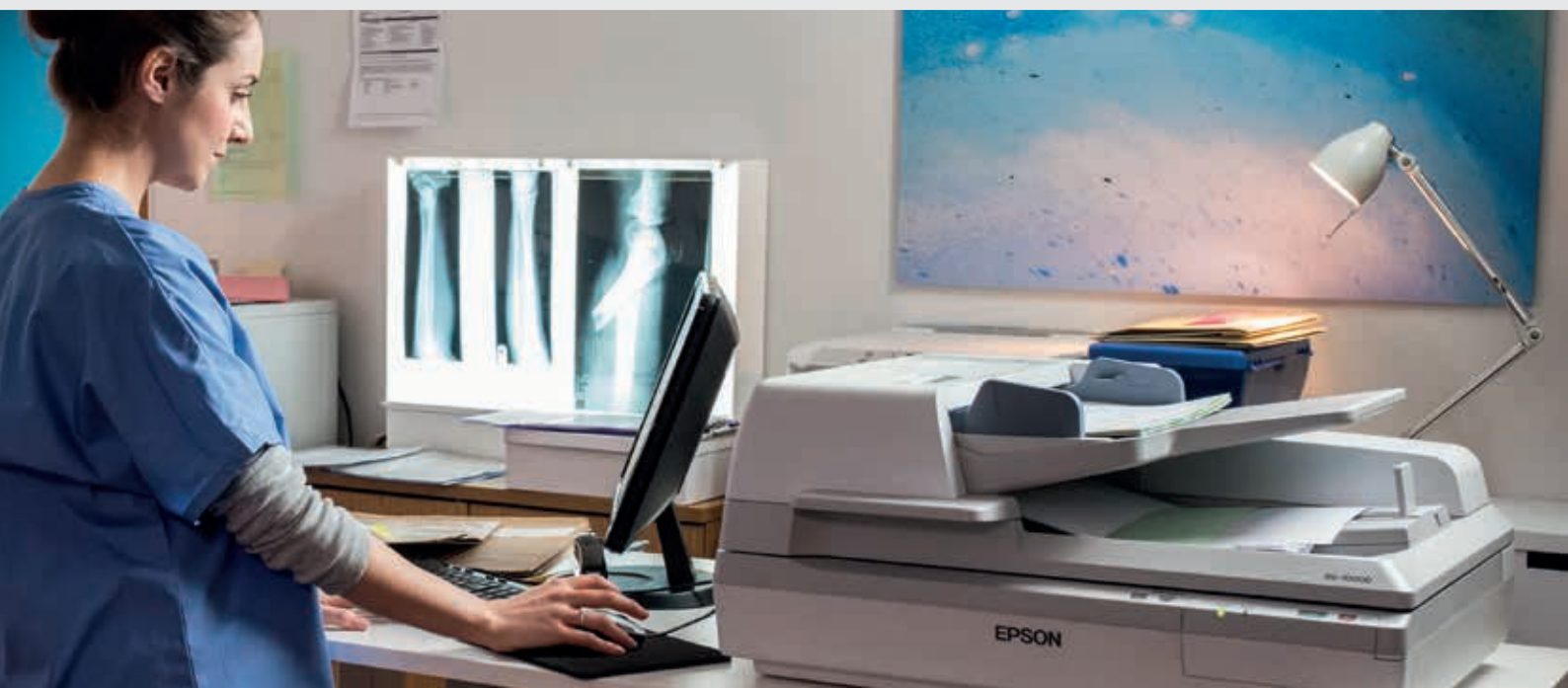
In line with Jhoots Pharmacy's environmental policies and its drive to improve operational and cost efficiencies, head office was keen to follow the reseller's recommendation of installing Epson's Replaceable Ink Pack System (RIPS), which enables branches to print up to 50,000 pages in both black and colour before needing to replace the ink. End-user intervention, transport and logistics are therefore all kept to a minimum, with no need to recycle empty cartridges. The Workforce Pro RIPS is simple to use and offers predictable print costs, with up to 80 per cent consumable cost savings and up to 70 per cent lower energy consumption than other comparable colour laser printers.

Results

Using the Workforce Pro, branch staff can now scan documents to folders set up on the printer and email them directly into various different departmental files – such as HR – located on the server at head office. The increased security in data transfer that the solution provides is also important, as some data is highly confidential.

Document management at the branches has significantly improved, workflows are smoother and real-time information facilitates operational efficiencies and cost savings across the business.

The deployment has led to improved real-time data flow across the company, improved efficiencies, cost savings and a reduction in environmental impact and IT support.

Protect the planet's future

At Epson, we understand the importance of supporting a greener planet for future generations.

Meet your environmental targets with up to 99% less waste from WorkForce Pro RIPS[3], Replaceable Ink Pack System, use up to 96% less energy with WorkForce Pro printers[3] and double your print speed at half the power consumption with the WorkForce Enterprise series[2]

Save electricity and CO$_2$ with WorkForce Pro models, which use up to 96% less energy than lasers and laser copiers[3]

Cut power consumption with eco-mode on your interactive display solutions and extend lamp life

Reduce your carbon footprint using scanners with no warm-up time, and reduce power usage with built-in ReadyScan technology

See what you could save

Calculate the electricity and CO$_2$ savings a WorkForce Pro printer could achieve in your healthcare environment with our calculator

www.epson.eu/eco-saving

up to **92**%	**96**%	**94**%	**3.5**x	Green technology
less CO$_2$ than lasers[4]	**less energy** than lasers[3]	**less waste** than lasers[3]	**faster** than lasers[5]	**Green technology** No ozone gas

A5749-Heathcare-Vertical-Brochure-1EN-INT-1017

No.1 SINCE 2001

EPSON WORLD LEADER[6] **IN PROJECTORS**

EPSON®

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